| Name of tender: | Procuring a study on Future EU Hydrogen scenarios, impacts and added value  
Reference number: FCH/contract 203 |
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<td><strong>Question received</strong></td>
<td><strong>Answer of the Contracting Authority</strong></td>
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| 1. May you confirm that a company with active FCH projects both as project coordinator and as project partner may apply for this call for tender? In other words, the study and the activity foreseen by this procurement procedure mentioned above is compatible with the application of a company to the FCH JU call for proposals? | As mentioned in section 1.1 ‘Participation’ of the Tender Specifications:  
“Participation in this procurement procedure is open on equal terms to all natural and legal persons coming within the scope of the Treaties, as well as to international organisations.  
It is also open to all natural and legal persons established in Overseas Countries and Territories (OCT) as listed in the Annex II of the TFEU; and to all natural and legal persons established in Iceland, Norway and Lichtenstein, as per the EEA Agreement.”  
There are no other restrictions applicable.  
Any natural person as well as any legal person can apply to this call, regardless of their participation in other contracts or grants. |
2. Could you please provide a more detailed description of the first two scenarios (do-nothing and BAU)? From the current description, some issues remain unclear (context, policies, etc.) to us and subject to interpretation the differences between the two scenarios seem to be too small to gather meaningful insights.

The request for clarification refers to section 2.2 ‘Objectives of the study’ – sub-section 1. ‘Roadmap and impact’.

The said section states:

“Regarding the roadmap, three scenarios are to be considered:

- **Do-nothing**, whereby direct support for hydrogen is withdrawn and the regulatory framework fails to provide incentives for the commercialisation of hydrogen and fuel cell products
- **Business as usual (BAU)**, whereby policies and other soft measures in place continue evolving in the current form
- **Ambitious scenario**, to be largely based on the Hydrogen Council report, given the high level of buy-in from EU based industry.”

The three scenarios are organised and presented in an ascending order of support: first – the “do-nothing” scenario; intermediate – “the business as usual” scenario; and third – the “ambitious scenario”.

As stated expressly in the tender specifications: the do-nothing scenario assumes that “direct support for hydrogen is withdrawn and the regulatory framework fails to provide incentives for the commercialisation of hydrogen and fuel cell products” - the do-nothing scenario envisages policies as they are today, but where the regulatory frameworks that support the policies do not entice market uptake any further. Essentially, the market uptake to support policies is left to its own devices, using the current status.

The second scenario assumes that “policies and other soft measures in place continue evolving in the current form” – it is an intermediate scenario in which some changes to the regulatory frameworks continue in the manner seen so far.

3. Are we allowed to change the time schedule of the ‘final’ intermediate report to July 1th, 2018 (but still submit an

Please note that both sections 2.5 and 3.1 contain references to the dates set as deadlines set for both the intermediate deliverables and the final deliverables.
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<th>intermediate report on May 15th, presenting the outcome of the market consultation round)?</th>
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<td>As stated on pages 11 and 12, the intermediate deliverables are due by 15th of May. The Tender Documents cannot be modified and the FCH 2 JU cannot establish other dates than those which are mentioned in the published procurement documents. The FCH 2 JU cannot advise of deviations from the calendar, as this will be the subject of evaluation of tenders and does not qualify as a request for clarification.</td>
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<td>4.</td>
<td>Is the July 31th 2018 deadline strict, or are we also allowed to offer a 6 month time schedule</td>
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<td>Please note that both sections 2.5 and 3.1 (the latter - as corrected via the published Corrigendum) contain references to the dates set as deadlines set for the final deliverables. As stated on pages 11 and 12, the final report is due by 31th of July. The Tender Documents cannot be modified and the FCH 2 JU cannot establish other dates than those which are mentioned in the published procurement documents. The FCH 2 JU cannot advise of deviations from the calendar, as this will be the subject of evaluation of tenders and does not qualify as a request for clarification that can be answered during the submission phase.</td>
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