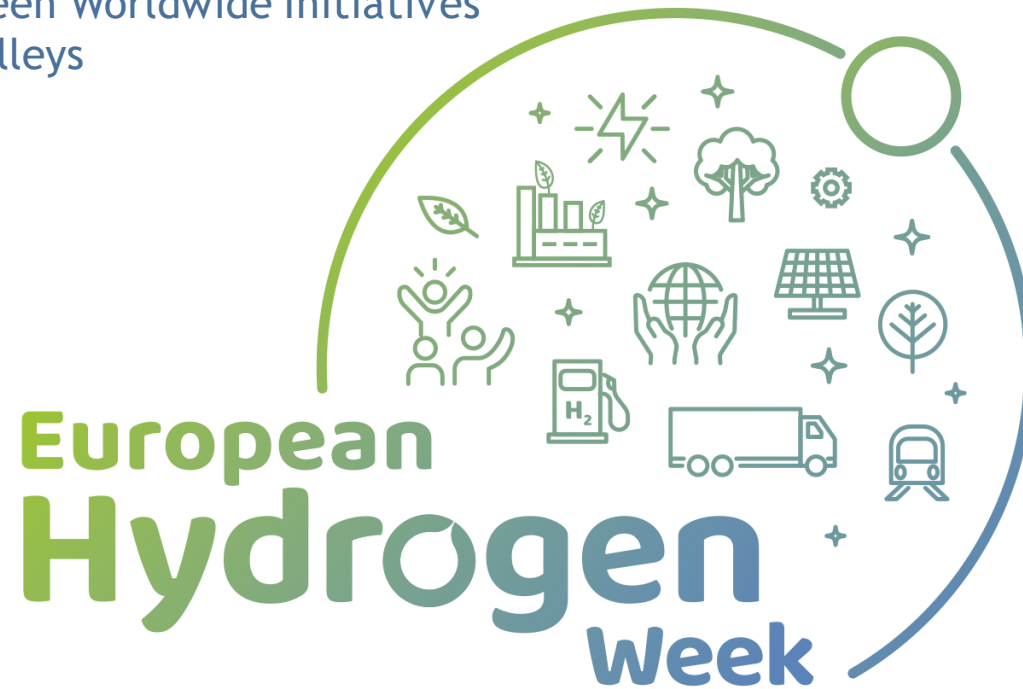


Mission Innovation Hydrogen Valley Platform

Support to Mission Innovation - Innovation Challenge 8
Platform for Exchanges between Worldwide Initiatives
on H2 Valleys



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#PRD2021
#CleanHydrogen



Hydrogen Valleys

Key Takeaways from the MI "Global Hydrogen Valley Platform" and Latest Insights on Project Development



Markus Kaufmann
Principal, Roland Berger

FCH-JU Programme Review Days
Brussels, 03 December 2021



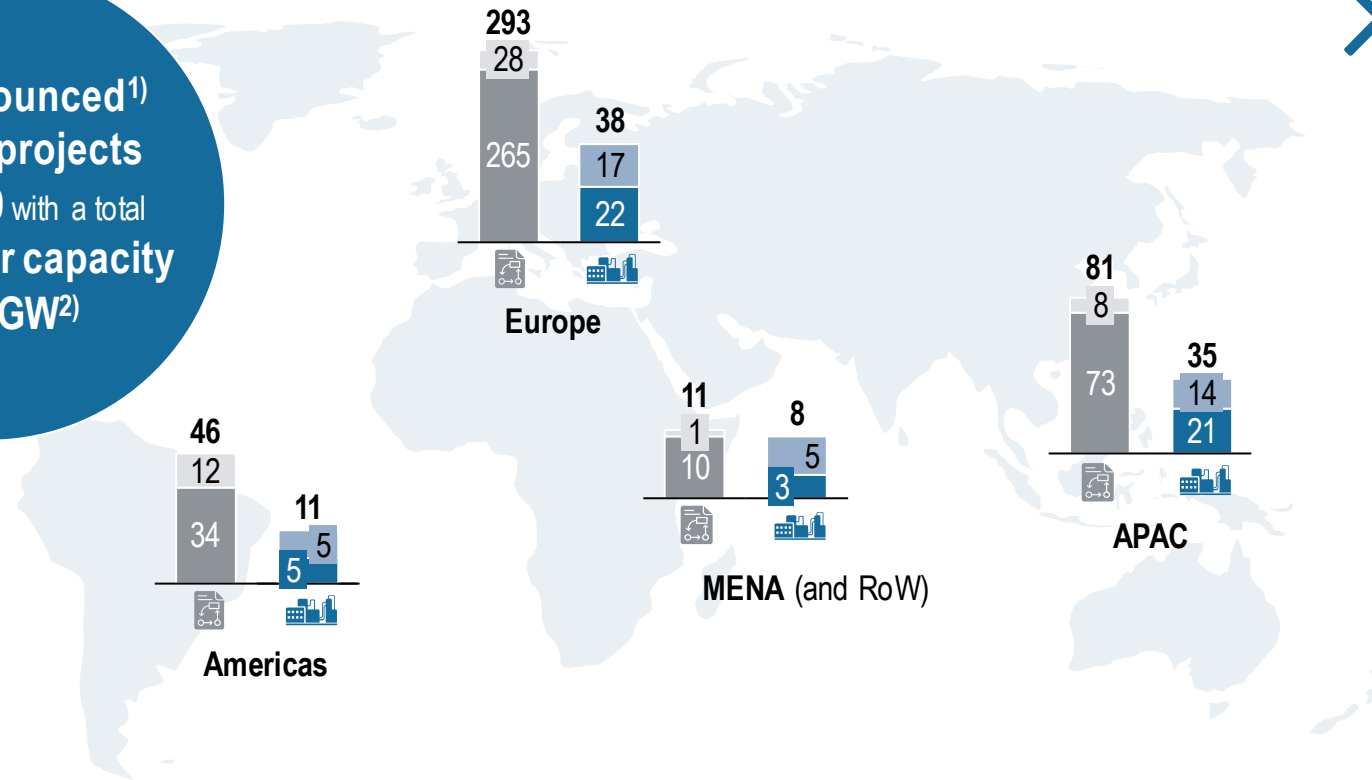
Are we arriving at the "age of projects" or "real assets" in the emerging New Hydrogen Economy? Indeed, a lot is happening



Clear trends and highlights

- > **"More"**: announced green H₂ projects tripled over the past 12 months
- > **"Bigger"**: scale matters, more GW-scale projects out of ultra-low LCoH countries
- > **"Actual FIDs?"** Still largely pending, in the absence of critical (regulatory) enablers
- > **"Better together"**: Strong integration along the hydrogen value chain – need for partnerships, de-risking

>400 announced¹⁾ green H₂ projects until 2030 with a total electrolyzer capacity of >90 GW²⁾

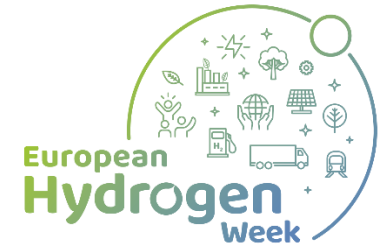


■ Announced mature projects [#] ■ Announced early stage projects [#]
 ■ Mature project capacity [GW electrolysis] ■ Early stage project capacity [GW electrolysis]

1) As of October 2021, incl. early-stage projects; 2) Announced Green H₂ project at early stage, e.g. at concept design or press announcement stage; 3) Green H₂ projects that are at the feasibility study, design stage, FID, under construction, commissioned or operational

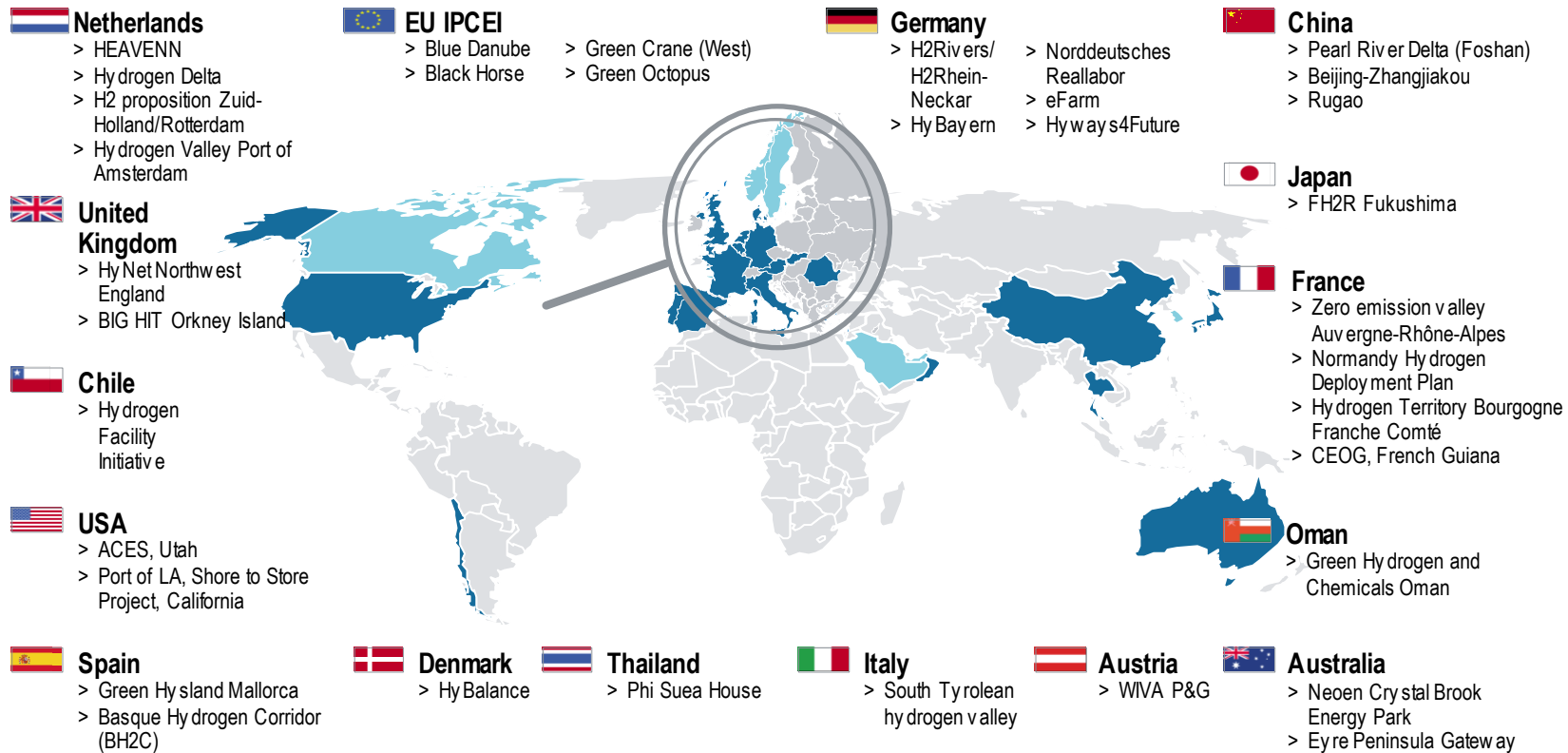
Source: IEA, Roland Berger H₂ Project Database, FCH JU, Iny.com

Originally a European concept, "Hydrogen Valleys" have become a global phenomenon – www.H2v.eu takes a closer look



A fast-growing landscape of Hydrogen Valleys...

» ... featured on a the platform www.H2v.eu



- > 35 valleys from 19 countries
- > 3,500 data points
- 10 in-depth best-practice profiles

■ Countries with hydrogen valleys on the platform ■ Additional countries with major hydrogen valley activity where outreach is ongoing

The platform gives comprehensive insights into the global state of development of Hydrogen Valleys

Key features of the platform

Hydrogen Valley Profiles

Global Map of Hydrogen Valleys

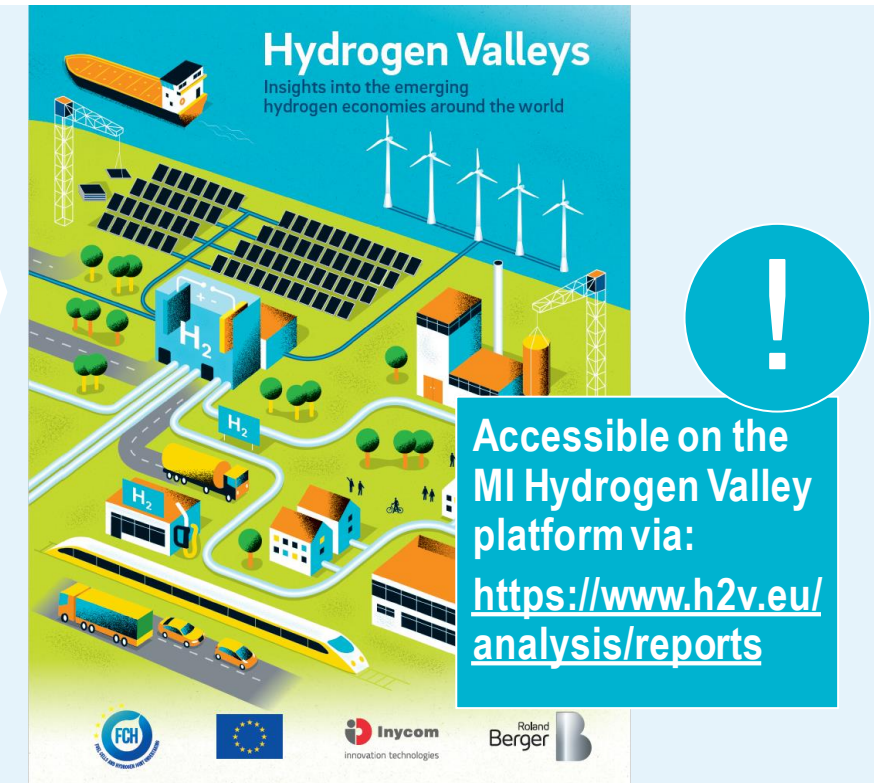
Aggregate, Dynamic Data Analysis
(technologies, barriers, success factors, etc.)

Best Practices for Project Development

Toolbox for Early-Stage Project Development

Match-making function

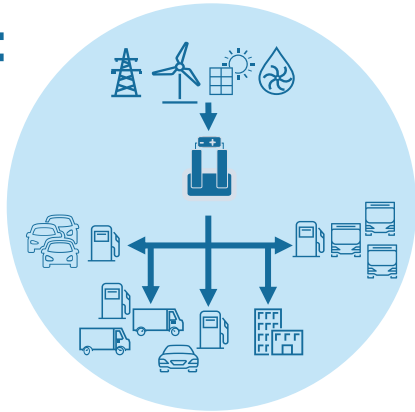
Detailed analysis and recommendations available in a report



As integrated projects, the Valleys are as diverse as the sources and uses of hydrogen: We see three common archetypes

Archetype 1:

Local, small-scale & mobility-focused

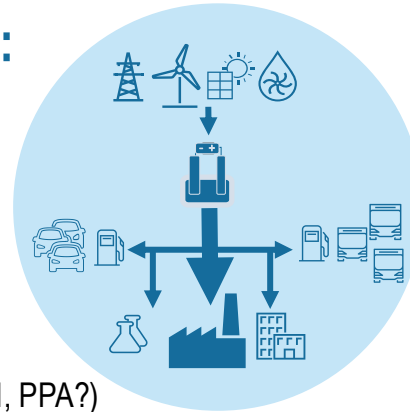


- > Local (green) H₂ production
- > **Serving mobility applications:** fleets of buses, trucks with (semi-)captive HRS
- > Mostly **led by public-private initiatives**, often with long-term experience in H₂
- > Mostly located in Europe

Key challenges: Multitude of stakeholders involved (high complexity against comparatively low H₂ volumes)

Archetype 2:

Local, medium-scale & industry-focused

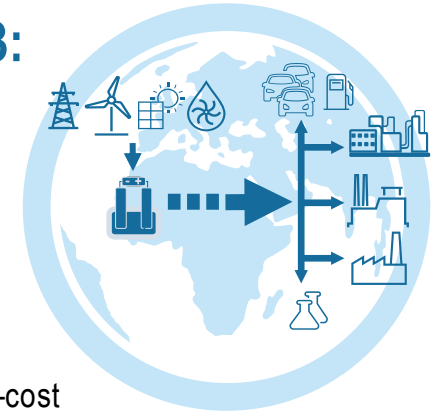


- > Local (green) H₂ production (grid, PPA?)
- > Centered **around 1-2 large industrial off-takers** (e.g., refineries, fertilizer production) as "anchor-load", mobility off-taker as potential add-on
- > Mostly **led by private sector**

Key challenges: Regulatory requirements (e.g., additionality), seamless integration with industrial processes, expansion limits

Archetype 3:

Larger-scale, international & export-focused



- > **Large-scale projects** with low-cost (green) H₂ derivative production from dedicated RES
- > **Aiming to connect supply and demand globally**, often phased implementation with initial phase for local / on-site offtake (industry, mobility)
- > Mostly **led by private or large sovereign investors**

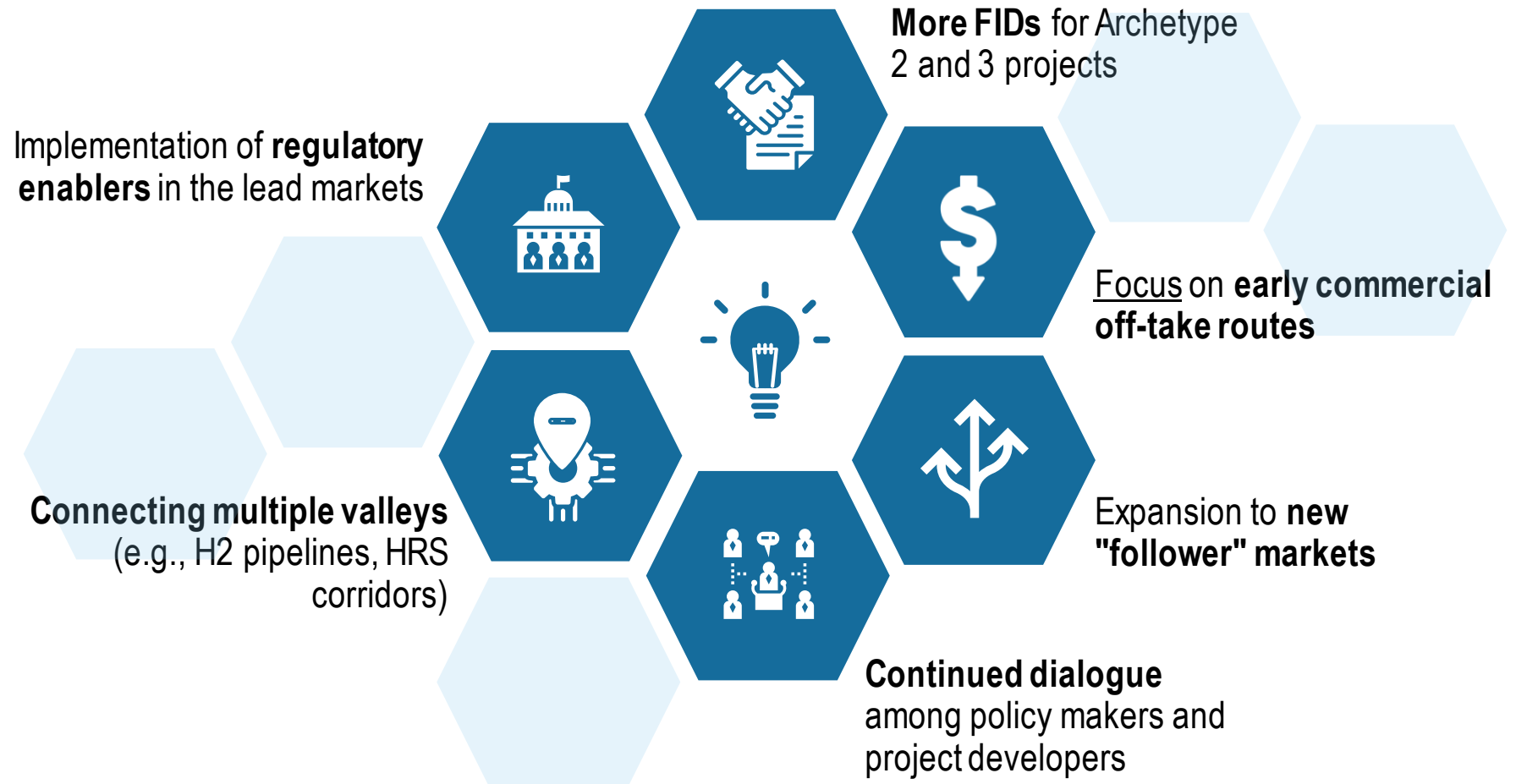
Key challenges: Regulatory enablers for long-term offtake commitments, technology at scale, transport solutions

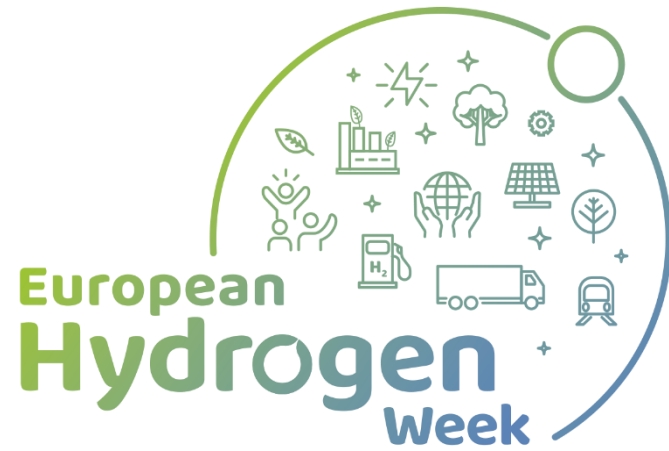
Closed, regional ecosystems of H₂ production ("scale"), transport/storage ("shared infrastructure") and offtake ("pooling demand") – increasingly underpinned by long-term commercial arrangements

So what's next for Hydrogen Valleys? A packed agenda to sustain and expand the momentum

Short-term agenda for Hydrogen Valleys:

Priorities, needs and key steps ahead





Roland
Berger
THINK:ACT



